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## PLYMOUTH

# CONFIDENTIAL PRICE BULLETIN 1964 VALIANT PASSENGER CARS

14/18/

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TO ALL PLYMOUTH DIRECT DEALERS:

FOLLOWING ARE THE FACTORY WHOLESALE PRICES AT FACTORY, DETROIT, MICHIGAN; FACTORY RETAIL PRICES AT FACTORY, DETROIT, MICHIGAN; DISTRIBUTION, EXCISE AND HANDLING CHARGES; MANUFACTURER'S SUGGESTED RETAIL PRICES, AND MISCELLANEOUS CHARGES FOR THE NEW 1964 VALIANT PASSENGER CARS AND FACTORY INSTALLED OPTIONS AND ACCESSORIES. THE PRICES SHOWN IN THE MANUFACTURER'S SUGGESTED RETAIL PRICE COLUMN WILL APPEAR ON THE PRICE LABEL THAT FEDERAL LAW REQUIRES BE AFFIXED TO EACH NEW VEHICLE. FACTORY WHOLESALE PRICES TO DIRECT DEALERS ARE BASED ON A 1996 DISCOUNT FROM FACTORY RETAIL PRICES OF CARS.

BODY TYPE CODE	MODEL	FACTORY WHOLESALE PRICE	FACTORY RETAIL PRICE	DISTRIBUTION, EXCISE AND HANDLING CHARGE	MANUFACTURER'S SUGGESTED RETAIL PRICE*
	"V-100" SERIES SIX				
111 113 156	2 DOOR SEDAN 4 DOOR SEDAN 4 DOOR WAGON - 2 SEAT	\$1418.31 1471.77 1682.37	\$1751.00 1817.00 2077.00	\$150.00 155.00 176.00	\$1921.00 1992.00 2273.00
	"V-100" SERIES V-8				
V11 V13 V56	2 DOOR SEDAN 4 DOOR SEDAN 4 DOOR WAGON - 2 SEAT	1516.32 1569.78 1780.38	1872.00 1938.00 2198.00	160.00 165.00 186.00	2052.00 2123.00 2404.00
	"V-200" SERIES SIX				
131 133 135 176	2 DOOR SEDAN 4 DOOR SEDAN CONVERTIBLE 4 DOOR WAGON - 2 SEAT	1510.65 1561.68 1739.88 1769.04	1865.00 1928.00 2148.00 2184.00	159.00 164.00 181.00 184.00	2044.00 21.12.00 2349.00 2388.00
	"V-200" SERIES V-8				
V31 V33 V35 V76	2 DOOR SEDAN 4 DOOR SEDAN CONVERTIBLE 4 DOOR WAGON - 2 SEAT	1608.66 1659.69 1837.89 1867.05	1986.00 2049.00 2269.00 2305.00	169.00 174.00 191.00 194.00	2175.00 2243.00 2480.00 2519.00
	SIGNET "200" SERIES SIX				
142 145	2 DOOR HARDTOP CONVERTIBLE	1670.22 1833.03	2062.00	174.00 190.00	2256.00 2473.00
	SIGNET "200" SERIES V-8				
V42 V45	2 DOOR HARDTOP CONVERTIBLE	1768.23 1931.04	2183.00 2384.00	184.00 200.00	2387.00 2604.00
	BARRACUDA SERIES SIX				
**149	2 DOOR HARDTOP	1752.03	2163.00	182.00	2365.00
	BARRACUDA SERIES V-8				
** V49	2 DOOR HARDTOP	1850.04	2284.00	192.00	2496.00
	*INCLUDES FACTORY RETAIL PRI AND FACTORY RETAIL PROVISIO	CE, DISTRIBUTION, E N FOR DEALER NEW CA	EXCISE AND HAND	or \$20.00.	

DIRECT DEALERS WILL BE PAID \$25.00 PER CAR ON THEIR WHOLESALE DELIVERIES OF VALIANT PASSENGER CARS TO THEIR ASSOCIATE DEALERS OF RECORD, PROVIDED DIRECT DEALERS REPORT SUCH SALES MONTHLY ON THE AFFIDAVIT FORMS PROVIDED FOR THIS PURPOSE OR SUCH OTHER FORMS AS PLYMOUTH MAY DESIGNATE.

ALL VALIANT PASSENGER CARS DELIVERED AT THE FACTORY TO RETAIL CUSTOMERS, FOR DIRECT DEALERS OR THEIR ASSOCIATE DEALERS, WILL BE GIVEN COMPLETE NEW CAR INSPECTION AND SERVICING, FOR WHICH A NET CHARGE OF \$20.00 WILL BE ADDED TO THE CAR INVOICE.

FOR THE CONVENIENCE OF YOUR CUSTOMERS WHO TAKE DELIVERY OF THEIR NEW VALIANTS AT THE FACTORY, A FULL TANK OF GASOLINE WILL BE SUPPLIED IN EACH CAR. THE GASOLINE WILL BE FURNISHED AT CURRENT LOCAL CHARGES.

A CHARGE OF 25 CENTS PER CAR WILL BE MADE FOR PREPARING AND FURNISHING MANUFACTURER'S STATEMENTS OR CERTIFICATES OF ORIGIN ON CARS SHIPPED INTO STATES WHERE THIS CERTIFICATE IS REQUIRED.

PLYMOUTH

CONFIDENTIAL PRICE BULLETIN

BULLETIN NO. DATE September 20, 1963
REVISED October 10, 1963
REVISED Necember 19, 1963
REVISED December 9, 1963
REVISED January 1, 1964
REVISED APRIL 15,1964

# 1964 VALIANT FACTORY INSTALLED OPTIONS AND ACCESSORIES

ORDER	DESCRIPTION	FACTORY WHOLESALE PRICE	FACTORY RETAIL PRICE	DISTRIBUTION, EXCISE AND HANDLING CHARGE	MANUFACTURER'S SUGGESTED RETAIL FRICE*	MODEL AVAILABILITY			
CODE						<u>v-100</u>	V-200	SIGNET 200	BARRACUDA
322 323 325 325	BASIC GROUP BASIC RADIO GROUP DELLUKE GROUP DELLUKE GROUP	\$ 67.75 111.95 30.20 21.00	\$ 89.30 147.50 39.80 27.65	\$ 7.00 11.50 3.20 2.20	\$ 96.30 159.00 43.00 29.85	E E B NA	E E NA E	E E NA NA	E E NA NA
381 383	AIR CONDITIONING Single Unit with Heater (NA with 322 or 323) Single Unit without Heater	257.00 204.50	338.20 269.10	25.80 20.50	364.00 289.60	E	E E	E E	E
1/12	AIR FOAM SEATS - Front	7.50	9.90	.80	10.70	E	2	NA	NA
617 617	ANTI-FREEZE (6 Cyl.) ANTI-FREEZE (8 Cyl.)	2.75 3.95	3.65 5.20	.30	3.95 5.60	E E	E	E	E
423 423	BACK-UP LIGHTS - With Applique	7.50 9.50	9.90 12.50	.80 1.00	10.70 13.50	E NA	NA E	NA S	E NA
578	BATTERY - 48 Amp (170 Engine only)	5.30	7.00	.60	7.60	8	Σ	E	τ
443	BUMPER GUARDS - Front and Rear	8.00	10.55	.90	11.45	E	E	E	Ε
522	DIFFERENTIAL - SURE GRIP	27.00	35.55	2.80	38.35	E	E	E	Ε
05	ENGINE - 225 Cu. In.(6 Cyl. only) GLASS - TINTED	35.00	43.75	3.60	47.35	Е	E	В	Ε
431 432	All Windows Windshield Only	20.00	26.35 13.20	2.10 1.10	28.45 14.30	E E	E	E	3 3
385	MEMTER - with Defroster	52.50	69.10	5.30	74.40	Е	В	E	ε
481 462 492	MIRRORS Outside Left - Manual Outside Left - Remote Control Day/Nite - Inside Rear View	3.50 8.40 2.95	4.65 11.10 3.90	.40 .90 .30	5.05 12.00 4.20	E E	E	E E E	E E E
415	PADDED DASH	11.50	15.15	1.20	16.35	E	E	Е	Ε
282 ••616	PAINT - Two-Tone (NA Convertibles) POSITIVE CRANKCASE VENT SYSTEM (CALIF. ONLY) POWER ASSISTS	11.00 3.50	14.50 4.65	1.20	15.70 5.05	E E	E E	NA E	NA E
406 351 355 352	Convertible Top Lift Actuator Steering Tailgate Window Lift (Magons only) Brakes	38.05 60.75 23.00 30.00	50.10 75.95 30.30 39.50	3.90 6.10 2.40 3.10	54.00 82.05 32.70 42.60	NA E E	E E	E E NA E	NA E NA E
361	RADIO - Transaudio	41.25	54.30	4.20	58.50	E	E	E	Ε
393 NO3 **414	STATION WAGON ITEMS ROOF LUggage Reck Wind Deflector STEERING WHEEL (3-Spoke Wood GRAIN)	33.50 11.00 12.00	44.10 14.50 16.00	3.40 1.20 1.30	47.50 15.70 17.30	E E NA	E E NA	NA NA NA	NA NA E
419	SEAT BELTS - Retractable - 2 Front	4.95	6.55	.50	7.05	В	В	8	ε
12 11 13 13	TIMES - SET OF 5 6.50x13 WSW (5 Cyl. only) 7.00x13 ESW (Standard 8 Cyl.) 7.00x13 ESW (Standard 8 Cyl.) 7.00x13 WSW (6 Cyl. only) 7.00x13 WSW (8 Cyl. only)	20.50 9.00 31.70 22.70	27.00 11.85 41.75 29.90	2.10 1.00 3.20 2.30	29.10 12.85 44.95 32.20	E E E	E B B	2 2 3 3	E E E
343 343 345 345	TRANSMISSIONS  Manual - 4 Speed - 6 Cyl.inclubrs Code 02 (a)  Manual - 4 Speed 8 Cyl.  Torqueflite 6 Cyl.  Torqueflite 8 Cyl.	137.95 132.70 127.00 134.00	172.45 165.90 158.75 167.50	13.80 18.30 12.60 13.50	186.25 179.20 171.55 181.00	E E E	3 3 3 2	8 8 8	
	TRIM - ALL VINYL (4 Door Sedans & Wagons only)	14.00	18.45	1.50	19.95	NA	E	NA.	NA
611	UNDERCOATING (with Underhood Pad)	9.00	11.85	1.00	12.85	E	В	Е	ε
695-696	VINYL ROOF (2 Boor Hardtops only)	54.00	71.10	5.50	76.60	NA	NA	E	NA
451 **457 428 429	WHEEL COVERS - Deluxe MHEEL COVERS - SIMULATE SOLT ON WINDSHIELD WASKER - Dual Jet WINDSHIELD WIPERS - Variable Speed	11.20 23.80 8.25 3.50	14.75 31.75 10.90 4.65	1.20 2.40 .90 .40	15.95 34.15 11.80 5.05	E NA E E	S NA E E	S NA E E	S' C E

E - Extra Cost; S - Standard Equipment; NA - Not Available.

Refer to the 1964 Valiant Order Code List for availability of options within groups, color combinations and trim.

The Factory Retail Prices and Factory Wholesale Prices do not include any State and/or Local Taxes, Distribution, Excise and Handling Charges or Destination Charges. The Manufacturer's Suggested Retail Price does not include any State and/or Local Taxes or Destination Charges.

ALL PRICES, ALLOWANCES, CHARGES AND SPECIFICATIONS ARE SUBJECT TO CHARGE WITHOUT NOTICE.

We will, as in the past, make every effort to ship cars as ordered by you. However, because of current conditions and possible material shortages, some changes or substitutions may be necessary.

The foregoing Factory Retail Prices and Manufacturer's Suggested Retail Prices (including the Factory Retail Provision for Dealer New Car Preparation) are supplied merely as trade information. Dealers are not required or expected to follow all or any such prices, it being expressly understood that dealers are absolutely unrestricted in such respects.

<sup>\*</sup>Includes Factory Retail Price and Distribution, Excise and Handling Charges-(a) Not available with Standard 170 C.I.D. Engine.

BULLETIN NO. VV-DD SUPPLEMENT NO. 1 DATE September 20, 1963 REVISED January 1, 1964\*

TO: ALL PLYMOUTH DIRECT DEALERS

SUBJECT: SUPPLEMENT TO CONFIDENTIAL PRICE BULLETIN NO. VV-DD

An allowance of 2% of the Factory Retail Price of each Valiant car (not including Miscellaneous Charges, Optional Equipment and Accessories, Distribution, Excise and Handling Charges, Dealer New Car Preparation, and Destination Charges) will be made to the Direct Dealer purchasing the car from Chrysler Motors Corporation. All such allowances will be accrued and paid to Direct Dealers on an annual basis. A single payment, which will cover all Valiant Passenger Car shipments will be made after the end of the 1964 Model Year. You, in turn, will be expected to pay the 2% allowance to your Associate Dealers for all 1964 Valiant cars you deliver to them.

The following example will illustrate the method by which you can determine the exact amount of the allowance by body styles:

Body Type Code	Model	Factory Retail Price	% of Allowance	Amount of Allowance	
	"V-100" Series				
111	2 Door Sedan	\$1751.00*	2	\$35.02*	

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BULLETIN NO.	VV-DD
SUPPLEMENT NO.	2
DATE	January 8, 1964

#### PLYMOUTH

## CONFIDENTIAL PRICE BULLETIN

1964 VALIANT TRAILER TOWING PACKAGE

## TO ALL PLYMOUTH DIRECT DEALERS:

Following are the Factory Wholesale Prices at Factory, Detroit, Michigan; Factory Retail Prices at Factory, Detroit, Michigan; Distribution, Excise and Handling Charges and Manufacturer's Suggested Retail Prices for the 1964 Valiant Trailer Towing Package. The prices shown in the Manufacturer's Suggested Retail Price Column will appear on the Price Label that Federal Law requires be affixed to each new vehicle.

ORDER CODE	DESCRIPTION	FACTORY WHOLESALE	FACTORY RETAIL	DISTRIBUTION, EXCISE AND HANDLING CHARGE	MANUFACTURER'S SUGGESTED RETAIL PRICE **	MODEL AVAILABILITY*		
		PRICE	PRICE			V-100	A-500	SIGNET 200
927	Heavy Duty Package	\$ 19.50	\$ 25.70	\$ 2.00	\$ 27.70	Е	E	В

E - Extra Cost

\* PLEASE NOTE

The Valiant Trailer Towing Package is not available on S Cylinder Models. The Valiant Trailer Towing Package is available on S Cylinder Models only with Torqueflite Automatic Transmission, oversize 700 x 13 tires and Power Brakes, which must be ordered separately.

\*\* Includes Factory Retail Price and Distribution, Excise and Handling Charge.

The Factory Retail Prices and Factory Wholesale Prices do not include any State and/or Local Taxes, Distribution, Excise and Handling Charges, or Destination Charges. The Manufacturer's Suggested Retail Price does not include any State and/or Local Taxes, or Destination Charges.

ALL PRICES, ALLOWANCES, CHARGES AND SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

We will, as in the past, make every effort to ship cars as ordered by you. However, because of current conditions and possible material shortages, some changes or substitutions may be necessary.

The foregoing Factory Retail Prices and Manufacturer's Suggested Retail Prices are supplied merely as trade information. Dealers are not required or expected to follow all or any such prices, it being expressly understood that dealers are absolutely unrestricted in such respects.

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10

CHRYSLER-PLYMOUTH DIVISION CHRYSLER MOTORS CORPORATION